



**Monthly Statistics Report**  
**Lake Havasu Association of REALTORS**

<b>Residential</b>	<b>December 2018</b>	<b>December 2017</b>	<b>YTD2018</b>	<b>YTD2017</b>
Sold Listings	139	153	2131	2092
Vol. Sold Listings	\$ 46,409,760	\$ 44,341,411	\$ 655,183,016	\$ 582,131,630
Avg. Sell Price	\$ 333,883	\$ 289,813	\$ 307,453	\$ 278,266
Median Sell Price	\$ 292,000	\$ 256,600	\$ 269,000	\$ 245,000
Total Active Listings	493	784	N/A	N/A

<b>Vacant Land</b>	<b>December 2018</b>	<b>December 2017</b>	<b>YTD2018</b>	<b>YTD2017</b>
Sold Listings	28	37	440	480
Vol. Sold Listings	\$ 4,814,136	\$ 3,894,310	\$ 45,355,779	\$ 52,884,000
Avg. Sell Price	\$ 171,933	\$ 105,252	\$ 103,081	\$ 110,175
Median Sell Price	\$ 90,000	\$ 73,000	\$ 78,000	\$ 69,950
Total Active Listings	489	613	N/A	N/A

<b>Commercial</b>	<b>December 2018</b>	<b>December 2017</b>	<b>YTD2018</b>	<b>YTD2017</b>
Sold Listings	10	14	201	116
Vol. Sold Listings	\$ 1,824,860	\$ 1,363,000	\$ 25,306,858	\$ 24,013,550
Avg. Sell Price	\$ 182,486	\$ 97,357	\$ 125,905	\$ 207,013
Median Sell Price	\$ 49,500	\$ 50,500	\$ 50,000	\$ 50,000
Total Active Listings	41	105	N/A	N/A

<b>Multi-Family</b>	<b>December 2018</b>	<b>December 2017</b>	<b>YTD2018</b>	<b>YTD2017</b>
Sold Listings	4	4	57	51
Vol. Sold Listings	\$ 1,135,500	\$ 926,000	\$ 17,241,100	\$ 14,608,500
Avg. Sell Price	\$ 283,875	\$ 231,500	\$ 302,475	\$ 286,441
Median Sell Price	\$ 278,750	\$ 212,000	\$ 282,500	\$ 255,000
Total Active Listings	14	17	N/A	N/A

<b>Total</b>	<b>December 2018</b>	<b>December 2017</b>	<b>YTD2018</b>	<b>YTD2017</b>
Sold Listings	199	208	2994	2740
Vol. Sold Listings	\$ 54,211,210	\$ 50,524,721	\$ 743,348,870	\$ 673,679,680
Avg. Sell Price	\$ 272,418	\$ 242,907	\$ 248,280	\$ 245,868
Median Sell Price	\$ 239,650	\$ 230,000	\$ 229,000	\$ 220,000
Total Active Listings	1037	1519	N/A	N/A

**Search Criteria**

Date Start: 12/1/2018  
Date End: 12/31/2018  
City: LAKE HAVASU CITY